

ONGOING FEES AND CHARGES SUPPORT SERVICE

ONGOING EXPERTISE. ADDITIONAL INCOME.
STRONGER SERVICES.

Our **ongoing support service** gives you continued access to specialist expertise and dedicated resource following your initial Fees & Charges Review. We help turn recommendations into action, revisit opportunities, identify new income and ensure your fees continue to reflect legislation, market conditions, service costs and best practice.

We work alongside your team throughout the year to maintain momentum and keep income opportunities under active review.

WHAT WE DO

Our managed service is built around three core workstreams:

1

REVIEW PREVIOUS OPPORTUNITIES

We assess what has and has not been implemented from your initial review, understand the reasons why, and identify whether opportunities can be taken further.

2

IDENTIFY NEW OPPORTUNITIES

We review service areas not included in the original review and spot emerging opportunities based on changes in legislation, policy, operating models and your current local context.

3

SERVICE-SPECIFIC FEE INCREASES

We analyse your entire fees and charges schedule to identify further, evidence-based changes – going beyond inflationary uplifts – with a focus on service-specific pricing, benchmarking and cost recovery.

PROVEN RESULTS

“ Following our initial review, we identified £1.8m of additional revenue for Cornwall – around 25% of the value initial review. This is over and above inflationary increases.

KEY BENEFITS



Additional Income

We typically identify further additional net income of around 25% of the amount found in your initial review.



Specialist expertise

You gain continued access to our sector expertise, at a fraction of the cost of employing additional resource.



Saves internal time

We take on the detailed analysis, freeing your team to focus on day-to-day service delivery.



Ongoing tool access

Continued access to our benchmarking tool and an upgraded, cloud-based cost calculator with version control.



Stay ahead

We help you respond to changes in legislation, market conditions and local priorities, ensuring your fees remain fair, competitive and financially sustainable.

OUR APPROACH

We work closely with your team. Our report will provide clear recommendations to support informed decisions and maximise income potential.

GET IN TOUCH

To find out more about our ongoing support service or to discuss your specific requirements, please contact:

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